

# NAVLIN Price & Access Software

*Driving Successful Pricing Governance  
Decisions Across Global Markets*

NAVLIN Price & Access Software provides the most accurate and comprehensive enterprise software solution to address global pricing challenges for pharmaceutical manufacturers. The intuitive software enables you to model and visualize price scenarios and control pharmaceutical pricing governance decisions across global markets with an easy-to-use workflow process. The new AI assistant features natural language query and enhanced predictability models.

## Key Features

### Global Price Management

Integrate existing price and access data with the NAVLIN Price & Access software to take control of global pricing strategies

### Launch Sequence Optimization

Optimize pricing through the launch cycle by understanding and optimizing pricing impacts across markets

### International Reference Pricing (IRP)

Support product and portfolio price forecast analysis with advanced features like Monte Carlo simulation, breakeven analysis, and other features

### Contract & Tender Management

Manage your contracts and tenders through the full life cycle, from discovery, shaping and pricing to compliance

### Gross-to-Net

Analyze for net prices, contributors to average net selling price erosion, and forecast-to-actual pricing

### Predictive Tender Pricing

AI-driven predictive tender pricing

### Price Certificates & Compliance

Monitor price accuracy, generate price certificates and manage national and state-level drug transparency reporting

### Market Access & KPI Tracking

All-new tracking of key KPIs in market access and pricing, with full benchmarking

### LOE Forecasting

AI-supported forecasting of LOE to accelerate early analysis and to identify comparator behavior

### Launch Analogues & Benchmarks

Launch scenarios created from analogues quickly benchmark launch assumptions

### Forecast vs. Actual, Reforecasting

Retrospective analysis of your biggest and most challenging decisions, agility to provide automatic reforecasts after difficult decisions



**100+**  
Countries  
Reference Rules  
tracked in over  
100 markets



**\$100B+**  
in revenue priced  
globally by NAVLIN



**10,000s**  
SKUs under price  
management



**100,000+**  
price point decisions  
analyzed within  
NAVLIN to date

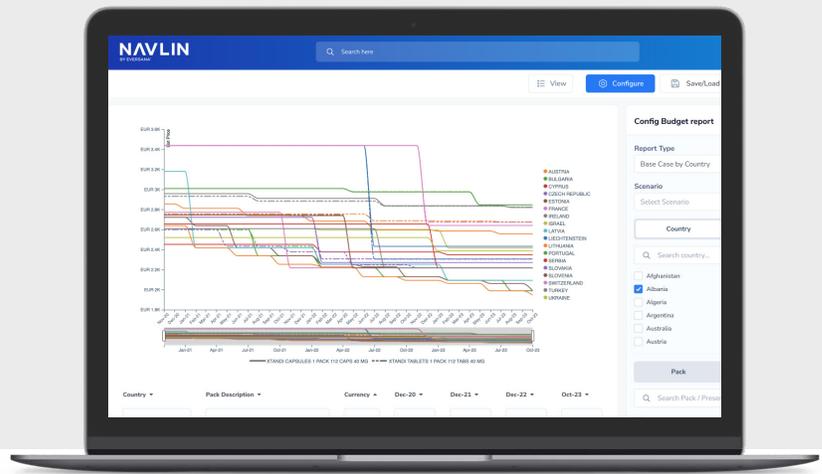


**ISO 27001**  
Security  
certification



**AI**  
enhanced  
predictability  
models

# The NAVLIN Difference



## Launch Confidence

Optimize your launch with country sequencing, and benchmark your launch against our database of launches while also tracking competitor prices and changes in market landscape.

## Tender Management

Gain visibility to upcoming tenders directly from tender sources, track and shape tender criteria, model a full range of discounts with easy-to-set terms, analyze and simulate contract and tender pricing, and predict competitor bids and trends.

## Smarter, Faster Pricing

Forecast your entire portfolio at once with our IRP module, run multi-variable scenarios, discover price floors and easily forecast patent expiry impact.

## Price Accuracy and Compliance

Manage price changes with full control and compliance, flag affiliate-reported prices that vary from public sources, automatically generate local price certificates, and manage state drug transparency reporting.

## NAVLIN Price & Access Software is part of the comprehensive NAVLIN Price & Access ecosystem

